



PRODUCT REFERENCE GUIDE

WORKERS' COMP | PERSONAL | COMMERCIAL | BROKERAGE

ONLINE RATERS, AGENT PORTAL

We believe a successful partnership comes with ease of doing business. Our online raters and agent portal makes business easy for our member agents!

WORKERS' COMPENSATION

Appalachian Underwriters defines "Business Made Easy" with an Online Workers' Compensation Comparative Rater. Our online rater is available for accounts \$25k and under in premium. The rater allows you to grab a quick and accurate indication while completing printable Acord applications.



FOR SUBMISSION

Main: 888-376-9633
New Business: ext. 2204
Renewals: ext. 2205
wcsubmissions@appund.com

PERSONAL LINES

Our Personal Lines division is focused on providing agents access to multiple preferred and specialty products by utilizing the latest technology to self-serve quickly and more accurately.



FOR SUBMISSION

Main: 888-376-9633
Specialty Homeowners: ext. 2223
Xpress Homeowners: ext. 2048
All Other: ext. 2026
plsubmissions@appund.com

HIGHLIGHTS

- Wide range of products available
- Exclusive programs
- Admitted & Non-Admitted options
- Direct Billed & Agency Billed
- Comparative online rating platform

LINES OF BUSINESS

- AUTO
- HOMEOWNERS
- SPECIALTY
- UMBRELLA & PERSONAL LIABILITY
- WATERCRAFT
- FLOOD

COMMERCIAL LINES

Our Commercial Lines department handles commercial accounts typically under \$15k in premium and refers higher accounts to the Brokerage department (see the BROKERAGE section for more information).



FOR SUBMISSION

Main: 888-376-9633
ext. 2200
essubmissions@appund.com

HIGHLIGHTS

- Wide range of products available
- Admitted & Non-Admitted options
- Direct Billed and Agency Billed
- Xpress Rating Platform
- Packages available

PRODUCTS

- General Liability (online rater available)
- Property/Package
- BOP (online rater available)
- Garage
- Inland Marine
- Liquor Liability
- Special Events Liability
- Professional Liability
- Errors & Omissions
- Umbrella/Excess Liability



BROKERAGE

Our Brokerage division provides alternative coverage for hard-to-place accounts and business segments that do not fit within one of our programs. These are typically larger accounts over \$10k in premium and mono-line surplus lines placements written on non-admitted paper.

WHAT MAKES AN ACCOUNT FIT WITH US?

- Non-renewal from an admitted carrier
- Falls outside of contract binding or program
- Minimum premiums starting at \$10k
- Total Insured Value (TIV) greater than \$5M, no maximum limits
- Annual receipts exceed \$1M
- High risk based on location, exposure, adverse loss history

TARGET RISKS

- Aviation
- Construction
- Cyber
- Energy / Environmental
- General Casualty
- Hospitality
- Manufacturing / Products Liability
- Marine
- Property
- Railroad
- Real Estate Investment
- Trucking / Transportation
- Sports / Entertainment

FOR SUBMISSION

brokersubmissions@appund.com
CONTACT A BROKER 866-984-3251